



## Ritchie Bros. February 2021 Orlando Auction Results vs Rouse FLV Day 1

The Rouse Forced Liquidation Value, or FLV, on a machine is the prevailing auction sales price benchmark for an individual unit associated with a public unreserved auction sale, exclusive of any buyers and sellers fees, or preparation or transportation costs. The analysis includes only units with a valid make, model, and model year in the past 10-year time frame that could be validated in the Rouse database of equipment. As such, the total price is a subset of the associated gross transaction value of the auction and should not be considered indicative of the auction's overall performance nor of quarterly, annual, or future performance of Ritchie Bros. Contents of this document may not be distributed or published without written consent.

Assignment	ReportGroup	Category	Units	Sale Price	FLV	Avg SP/FLV	
General	Small-Medium Earth Moving	Skid Steer Loaders	45	798,000	688,456	117.0%	
		Backhoe Loaders	59	2,087,500	1,820,402	116.8%	
		Compact Track Loaders	158	4,462,000	3,886,916	114.0%	
	Small-Medium Earth Moving Total			262	7,347,500	6,395,774	115.1%
	Telehandlers			133	4,709,000	4,308,154	110.0%
	Aerial	Articulating Booms		71	1,425,000	1,272,760	112.3%
		Telescopic Booms		75	2,067,500	1,883,021	110.1%
	Aerial Total			146	3,492,500	3,155,781	111.2%
<b>General Total</b>			<b>541</b>	<b>15,549,000</b>	<b>13,859,709</b>	<b>112.8%</b>	
Heavy EM	Large Earth Moving	Motor Graders	17	1,825,000	1,579,825	113.3%	
	Large Earth Moving Total			17	1,825,000	1,579,825	113.3%
<b>Heavy EM Total</b>			<b>17</b>	<b>1,825,000</b>	<b>1,579,825</b>	<b>113.3%</b>	
Others	Global		33	458,000	414,550	107.9%	
	Forklift Trucks		1	37,000	39,653	93.3%	
<b>Others Total</b>			<b>34</b>	<b>495,000</b>	<b>454,203</b>	<b>107.5%</b>	
<b>Grand Total</b>			<b>592</b>	<b>17,869,000</b>	<b>15,893,737</b>	<b>112.5%</b>	