


A buyer's handbook for Moerdijk Live Xperience

Welcome to the Moerdijk Live Experience (MLX), one of the biggest equipment events of the year! Taking place on October 10 – 12 in Moerdijk, The Netherlands, this three-day auction will feature thousands of construction equipment items, trucks, attachments, and more.

	LIVE Auction *Lot numbers 1-2,999* (Bid live or online in real-time)	TIMED Auction *Lot numbers 3,000+* (Bid through the system at a time convenient to you)
October 10th Day 1	✓ (starts at 9:00 CET)	✓
October 11th Day 2	✓ (starts at 9:00 CET)	✓
October 12th Day 3	—	✓

What is unique about the Moerdijk Live Xperience? It's a special, episodic event featuring a Live Auction with auctioneers and bid catchers, as well as our **popular and user-friendly Online Timed Auctions**. The Live and Online Timed Auction will run in parallel!

On the first day of the event, a separate live auction is taking place for a selection of items located at the Maltby yard, UK. The auction can be watched on a screen in Maltby. Please note that the Moerdijk lots will be sold in Euro currency (EUR) and the Maltby lots in Pounds Sterling (GBP).

Maltby › October 10th

Auction starts in the afternoon (Bid online in real-time)

This document contains a step-by-step guide on everything you need to know to participate in these thrilling auctions.

MOERDIJK **LIVE**EXPERIENCE

1. Registering to bid at the auction | page 3
2. How and when items are sold | page 4
3. How to bid | page 5
 - 3.1. Bidding on Live Auction lots (Lot numbers from 1 to 2,999) | page 5
 - 3.2. Bidding on Online Timed Auction lots (Lot numbers 3,000+) | page 6
4. Payment and collecting purchases | page 7
5. More equipment... at the Maltby yard (UK) | page 8
 - 5.1. Registration | page 8
 - 5.2. Check out the inventory | page 9
 - 5.3. How to bid | page 9
 - 5.4. Invoicing - Collecting your items | page 10

1. Registering to bid at the auction

To place bids at the Moerdijk and Maltby auction, you need to create an account and register for each auction separately. Registration is already open. Please make sure to register on time.

- 🌐 Registration takes place only online. There are two ways to do it:
 - ✍️ You can do it online yourself via our website or
 - 👤 You can register using our tablets at the Moerdijk auction site. Ritchie Bros. personnel will be there to help you if needed. Please bring your login credentials and a valid photo identification with you (ID, passport, or driver's license).
If you are a first-time customer, please also bring a valid VAT number.

How to register to bid on our website:

- Create an account.
- Sign in – You can now see “Hello (your name)” on the top right of the page.
- Click on it and find “Registrations”.
- Find “Moerdijk, NLD” in the list of auctions and tick the box.

Tip: Make sure to also tick the “Maltby, UK” box on the 10th of October.

- Click ‘Next step’ – ‘Confirm’.

- As soon as you register, you will receive your online bidder number; this is all you need to bid at this auction!
- First-time customers without a valid VAT number will be asked to place a refundable deposit of EUR 5,000 for a bidding limit of EUR 75,000. *(Credit card deposits must be placed at least 15 minutes before bidding online.)*

2. How and when items are sold

Items are sold in two formats: Live Auction and Timed Auction. A selection of lots will be sold **live by auctioneers** (lot numbers 1 – 2,999), and another selection will be sold through **Timed Auction** (lot numbers 3,000+).

On the Moerdijk auction page, you can find which items will be sold in the Live Auction and which will be sold in the Timed Auction.

Here you can find the auction schedule:

TUE 10 AUCTION DAY 1	WED 11 AUCTION DAY 2	THU 12 AUCTION DAY 3
<p>Live Auction</p> <p>INDUSTRIAL Equipment MDK</p> <p>Backhoe loaders, telehandlers, wheel loaders, crawler loaders, ADTs, Rock trucks, graders, excavators, material handlers, roller compactors, pavers, profilers, trenchers, impact/ cone crushers, plants, pipelayers</p>	<p>Live Auction</p> <p>TRANS, AGT, LIFT/ACCESS MDK</p> <p>4WD, 2WD, Cranes, Dump trucks, mixer trucks, concrete pump trucks, crane trucks, sweeper trucks, tanker trucks, truck tractors, bucket trucks, boom lifts</p>	<p>Timed Auction</p> <p>MISC MDK</p> <p>Attachments, generators, compressors, parts, small lots</p>
<p>Live Auction</p> <p>Equipment MALTBY</p> <p>Cone crusher, impact crusher, screen plants, ADT, excavators, Telehandlers, Wheel loaders</p>	<p>Timed Auction</p> <p>TRANS, AGT, LIFT/ACCESS MDK</p> <p>Trailers, Cars, Pickups, Cargo vans, light commercial vehicles, scissor lifts, Parts Only & Inoperable</p>	

Please note that the selling order is subject to change.

3. How to bid

3.1. Bidding on Live Auction lots (Lot numbers from 1 to 2,999):

On Day 1 and Day 2, the live auction starts at 09:00. You can bid at the Live Auction *in person at the Moerdijk site or online from anywhere in the world.*

→ **If you are bidding at the Live Auction onsite:**

- Upon showing your online bidder number, you will receive a catalogue containing a list of the lots for sale in the live auction, helpful information about the bidding process and a map of the yard.
- On one side of the catalogue, you will find your unique bidder number. You can use this number to bid live at the auction site (by raising your hand and showing your number during the auction).

We strongly encourage you to check the machines before you bid. Everything at our auctions is sold "as is where is". Visit us during the viewing days to personally inspect, test and compare items before you buy.

Viewing days – Moerdijk:

› Oct. 6th 08:00 - 17:00	› Oct. 7th 09:00 - 14:00	› Oct. 8th 09:00 - 14:00	› Oct. 9th 08:00 - 17:00
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- If this is your first time at a live auction, here is how it works: The auctioneer will open with an asking price. If no one bids at this price, the auctioneer will lower the asking price. When a bid is placed, the auctioneer raises the asking price. This continues until no more bids are placed. The lot is sold to the highest bidder.
- There are 3 bid-catching sections in the main theatre. Bid catchers help you place bids. If your item is up, keep eye contact with the bid catcher. He will let you know when you are in the lead or outbid.

→ **If you are bidding *online* at the Live Auction:**

When you log in to your account, you can choose to enter the Live or the Timed Auction. If you chose the Live Auction:

- On the auction day, sign into your account, enter the live auction and click 'Bid now!' in real-time.
- The process is the same as explained above: The auctioneer will introduce each lot and call for bids. Turn on your audio so you can hear him! Bidding continues until no more bids are placed, and the lot is sold to the highest bidder.
- You will see the current high bid and asking prices on your computer screen. When you place a bid, you are bidding at the asking price. The bids are updated in real-time, so you can follow the auction as if you were there.

Can't make it on the auction day? Place a Priority Bid in advance. Submit the amount you are willing to bid up to, and our system will bid the lowest amount required for you to win up to your top amount. Priority Bids will close a few minutes before the auctioneer introduces the lot to the live sale.

3.2. Bidding on Online Timed Auction lots (Lot numbers 3,000+):

At our Timed Auctions, bidding takes place only online (no auctioneer) through our **website** or **mobile app**. Bidding opens on the 6th of October and closes at staggered times during the auction. The system will notify you when the bidding is closing for each item. This is how you can bid at the online Timed Auction:

- When logging into your account, find the Moerdijk auction and choose "Enter Timed Auction".
- You have to agree to the Terms and Conditions to move on. At this stage, you can also sign up for email alerts to let you know if you are outbid or have won the item.
- You have two ways to bid in our Timed Auctions: "Quick bid" (manually placing bids if you are outbid) or "Maximum Bid" (setting a maximum amount and letting the system bid on your behalf).

4. Payment and collecting purchases

- **Your payment options:** You can pay by credit card (with a 2.95% payment provider fee) or wire transfer.

Please note that each purchased lot will be subject to a transaction fee of:

- a) 10% on all lots selling for EUR 12,000 or less (minimum fee of EUR 100 per lot)*
- b) 4.85% on all lots selling for over EUR 12,000 (minimum fee of EUR 1,200 per lot) or*
- c) EUR 3,638 on all lots selling for over EUR 75,000.*

- **Collecting the purchased equipment:**

→ You will receive an invoice via email after the auction ends on October 12th after 17:00 CET (it will also be visible in your online account). Your invoice has to be paid in full within 7 days before you can collect your purchases.

When coming to collect the purchases

Drivers collecting the items must report to the Yard Office, showing:

- an ID/passport,
- lot number(s) and online bidder number,
- a release form with a QR code from Ritchie Bros., and
- required transport/export documentation (Custom papers for non-duty-free unit purchases need to be arranged and presented to Ritchie Bros. before release.)

If you need guidance on the type of documentation required, please call the Moerdijk auction site.

→ If you buy through both the Live Auction and Timed Auction formats, you will receive just one invoice.

5. More equipment... at the Maltby yard (UK)

On the first day of the auction -Tuesday, October 10th- we're selling *-live from Moerdijk-* a selection of equipment and trucks *located at our **Maltby (UK) site***. This equipment mainly includes units from McCabe Earthworks Ltd, an Ireland-based quarry and construction company.

In the afternoon, the auctioneers (located in Moerdijk) will start selling the items located at Maltby yard. People can bid on these items in person at the Moerdijk site or online using their own devices from anywhere in the world. The Maltby site is open to bidders, but bidding from Maltby still takes place online. Ritchie Bros. personnel can support you with any questions.

5.1. Registration:

- The Moerdijk Live Xperience and the Maltby auction are *two separate events* (you will need to register separately for both). Registration takes place online. If you are going to Moerdijk in person and haven't registered yet, we will help you register for both auctions.
- If you are bidding from home, it is super easy: Once you access your online account, you will be asked to select which auctions you want to participate in. Tick the boxes next to both the Moerdijk and Maltby auctions.
- If you visit the Maltby site, you will receive a notebook with a QR code to take you to the online catalogue, listing all lots to be sold.

5.2. Check out the inventory:

- The lot numbers for Maltby are 8,000 upwards. On both the Moerdijk and the Maltby auction page, you can find the inventory to be sold during the Maltby auction.
- On the auction day, the Maltby yard will be open to interested buyers who can watch the auction on a screen.

As of September 15th, the yard is open to interested buyers who wish to check the machines before bidding.

Viewing days – Maltby: Monday to Friday, 8:00 – 17:00

5.3. How to bid:

If you are at the Maltby yard, bidding for Maltby lots takes place *only through your online account*. Only bidders who are physically in Moerdijk can place bids *live by raising their hands*. The Ritchie Bros. team will also be in Maltby to help you bid. More specifically:

→ **If you are in Moerdijk:**

You can place bids *live* and *online in real-time* (See section 3.1. above.)

→ **If you are in Maltby:**

You can only place bids *online in real-time* (See section 3.1. above.)

→ **If you are anywhere else:**

You can place bids *online in real-time* (See section 3.1. above.)

5.4. Invoicing - Collecting your items:

The Moerdijk and Maltby are two separate auctions, so you will receive two different invoices. The process of invoicing and collecting your purchased items is the same as Moerdijk. You can collect your items once the invoice is paid in full and the applicable export/transport documents have been received.

When coming to collect the purchases

Drivers collecting the items must report to the Yard Office, showing:

- an ID/passport,
- lot number(s) and online bidder number,
- a release form with a QR code from Ritchie Bros., and
- required transport/export documentation (Custom papers for non-duty-free unit purchases need to be arranged and presented to Ritchie Bros. before release.)

If you need guidance on the type of documentation required, please call the Maltby auction site.

Please note that each purchased lot in Maltby will be subject to a transaction fee of:

- a) 10% on all lots selling for £6,500 or less
- b) 2.35% on all lots selling for over £6,500 plus £650 per lot.

Any questions?

Contact the Moerdijk site at +31 (0)168 392 200.